

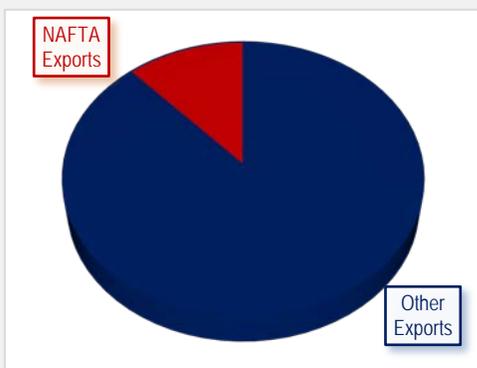


## WASHINGTON

### NAFTA'S IMPORTANCE TO FOOD AND AGRICULTURE

*Food and Agriculture supports more than 43 million jobs. Beginning in the rich soil of America's farms and ranches, and continuing to America's grocers, truck drivers and restaurant workers, we're the economic backbone of rural America—stimulating employment throughout the entire value chain.*

#### WASHINGTON FOOD AND AGRICULTURE ECONOMIC IMPACT



#### WASHINGTON EXPORTS

**\$14.5 Billion** in total Food and Ag product exports in 2016.

**\$1.7 Billion (12%)** went to NAFTA partners.

**TOP NAFTA EXPORTS:**  
Fruits, Vegetables, Fish, and Dairy.

Food and Agriculture directly and indirectly supports:  
**1,004,147 Washington jobs**, earning  
**\$49 Billion** in wages.

#### A Successful NAFTA 2.0...

- ✓ Expands Access for Agricultural Goods
- ✓ Reduces Unnecessary Regulatory and Nontariff Barriers that Block U.S. Agricultural Exports
- ✓ Reduces Bureaucratic Delays and Red Tape
- ✓ Ensures U.S. Agricultural Exporters Receive Fair Treatment in Trade Disputes

#### U.S. Farmers & Families Win with NAFTA

- **Dairy:** Over \$1 billion a year in U.S. dairy products are shipped to Mexico. Without NAFTA, applied tariffs could reach 60% on cheese and 45% for skim milk powder, undermining the largest market for U.S. dairy at a time when Mexico is finalizing negotiations with the EU - the world's largest dairy exporter.
- **Fresh Fruits & Vegetables:** Canada and Mexico account for 18% of U.S. fresh fruit exports and 60% of fresh vegetable exports, totaling \$7.2 billion. When Mexico applied temporary retaliatory tariffs to apples, cherries, and pears beginning in 2009, losses reached \$65 million per crop year, presaging some of the damage that could be done from a full NAFTA withdrawal;
- **Frozen Fruit & Vegetables:** Without NAFTA, tariff costs would likely exceed \$25 million for U.S. exports of frozen fruit and vegetables to Canada and Mexico, which would negatively impact U.S. manufacturing jobs in a sector that directly employs 160,000 U.S. workers;