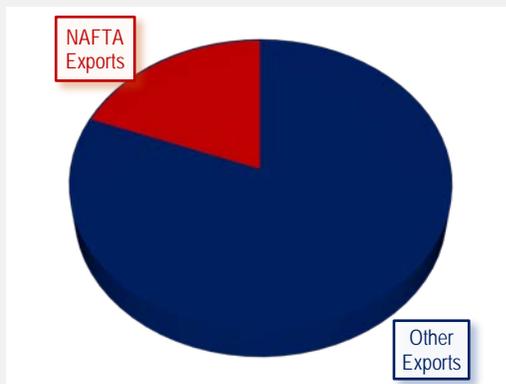




NAFTA'S IMPORTANCE TO FOOD AND AGRICULTURE

Food and Agriculture supports more than 43 million jobs. Beginning in the rich soil of America's farms and ranches, and continuing to America's grocers, truck drivers and restaurant workers, we're the economic backbone of rural America—stimulating employment throughout the entire value chain.

VIRGINIA FOOD AND AGRICULTURE ECONOMIC IMPACT



VIRGINIA EXPORTS

\$2.3 Billion in total Food and Ag product exports in 2016.

\$382 Million (17%) went to NAFTA partners.

TOP NAFTA EXPORTS:

Meat, Tobacco, and Prepared Foods.

Food and Agriculture directly and indirectly supports:

1,429,983 Virginia jobs, earning **\$60 Billion** in wages.

A Successful NAFTA 2.0...

- ✓ Expands Access for Agricultural Goods
- ✓ Reduces Unnecessary Regulatory and Nontariff Barriers that Block U.S. Agricultural Exports
- ✓ Reduces Bureaucratic Delays and Red Tape
- ✓ Ensures U.S. Agricultural Exporters Receive Fair Treatment in Trade Disputes

U.S. Farmers & Families Win with NAFTA

- **Processed Food & Beverages:** The processed food and beverage industry is the largest source of employment in U.S. manufacturing and is highly integrated in North America. NAFTA is critical for the competitiveness of this industry whose inputs, finished goods, and investments cross both northern and southern borders of the U.S., enabling U.S. food and beverage manufacturers to thrive as a key driver the U.S. economy.
- **Poultry:** U.S. chicken and turkey products have greatly benefited from NAFTA. In 2016, U.S. poultry exports were 7.95 billion pounds, over 16 percent of total production. Canada was second largest market for the chicken industry and in the top five for turkey. Mexico proved the largest single customer for U.S. poultry exports in 2016. Almost 70 percent of U.S. turkey exports go to Mexico. Disruption of this vital link in trade would be devastating. Mexico imported 23.5 percent of all U.S. poultry exports, while Canada received more than 5 percent of U.S. poultry exports. Mexico and Canada are the top two markets for combined exports of U.S. eggs and processed egg products;