

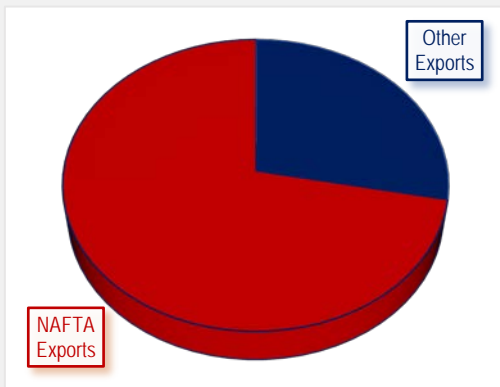


SOUTH DAKOTA

NAFTA'S IMPORTANCE TO FOOD AND AGRICULTURE

Food and Agriculture supports more than 43 million jobs. Beginning in the rich soil of America's farms and ranches, and continuing to America's grocers, truck drivers and restaurant workers, we're the economic backbone of rural America—stimulating employment throughout the entire value chain.

SOUTH DAKOTA FOOD AND AGRICULTURE ECONOMIC IMPACT



SOUTH DAKOTA EXPORTS

\$587 Million in total Food and Ag product exports in 2016.

\$423 Million (72%) went to NAFTA partners.

TOP NAFTA EXPORTS:
Oats, Beef, and Animal Feeds.

Food and Agriculture directly and indirectly supports:
230,863 South Dakota jobs, earning
\$13 Billion in wages.

A Successful NAFTA 2.0...

- ✓ Expands Access for Agricultural Goods
- ✓ Reduces Unnecessary Regulatory and Nontariff Barriers that Block U.S. Agricultural Exports
- ✓ Reduces Bureaucratic Delays and Red Tape
- ✓ Ensures U.S. Agricultural Exporters Receive Fair Treatment in Trade Disputes

U.S. Farmers & Families Win with NAFTA

- **Animal Feed:** \$2.3 billion in annual exports would be jeopardized without NAFTA. Mexico and Canada are the U.S.'s number 1 and 3 export destinations for feed, respectively;
- **Oats:** Over 90% of oats milled and processed in the U.S. are imported from Canada. In addition, some of these wholesome oat food products are exported back to Canada and Mexico. Any disruption of NAFTA would be detrimental to the entire supply chain;
- **Beef:** In 2016, U.S. beef exports to Mexico and Canada exceeded \$1.7 billion and accounted for 27% of total U.S. beef exports. NAFTA withdrawal would raise tariffs above 20%, reducing beef exports and production, causing fewer jobs and lower returns for U.S. cattlemen, ranchers, and meat packers;