

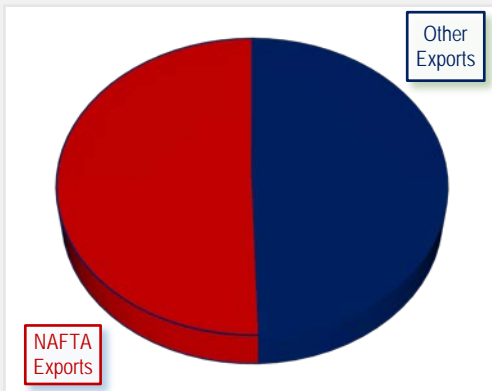


## MINNESOTA

### NAFTA'S IMPORTANCE TO FOOD AND AGRICULTURE

*Food and Agriculture supports more than 43 million jobs. Beginning in the rich soil of America's farms and ranches, and continuing to America's grocers, truck drivers and restaurant workers, we're the economic backbone of rural America—stimulating employment throughout the entire value chain.*

#### MINNESOTA FOOD AND AGRICULTURE ECONOMIC IMPACT



#### MINNESOTA EXPORTS

**\$2.6 Billion** in total Food and Ag product exports in 2016.

**\$1.3 Billion (51%)** went to NAFTA partners.

**TOP NAFTA EXPORTS:**  
Oats, Pork, Dairy, and Beef

Food and Agriculture directly and indirectly supports:  
**962,769 Minnesota jobs**, earning  
**\$48 Billion** in wages.

#### A Successful NAFTA 2.0...

- ✓ Expands Access for Agricultural Goods
- ✓ Reduces Unnecessary Regulatory and Nontariff Barriers that Block U.S. Agricultural Exports
- ✓ Reduces Bureaucratic Delays and Red Tape
- ✓ Ensures U.S. Agricultural Exporters Receive Fair Treatment in Trade Disputes

#### U.S. Farmers & Families Win with NAFTA

- **Oats:** Over 90% of oats milled and processed in the U.S. are imported from Canada. In addition, some of these wholesome oat food products are exported back to Canada and Mexico. Any disruption of NAFTA would be detrimental to the entire supply chain;
- **Dairy:** Over \$1 billion a year in U.S. dairy products are shipped to Mexico. Without NAFTA, applied tariffs could reach 60% on cheese and 45% for skim milk powder, undermining the largest market for U.S. dairy at a time when Mexico is finalizing negotiations with the EU - the world's largest dairy exporter.
- **Pork:** Mexico and Canada account for nearly 40% of U.S. pork export volume. An economic analysis by Iowa State University found that NAFTA withdrawal would decrease total U.S. pork production by 5%, resulting in an aggregate industry loss of around \$1.5 billion, jeopardizing more than 16,200 U.S. jobs;