

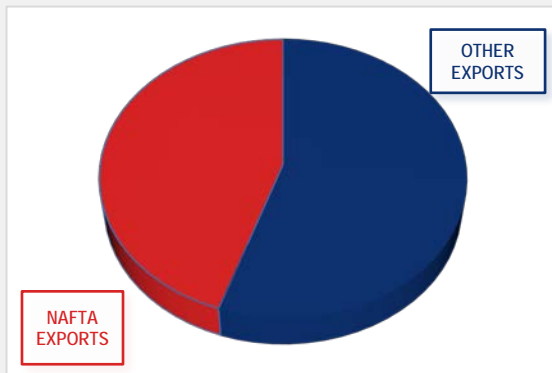


MICHIGAN

NAFTA'S IMPORTANCE TO FOOD AND AGRICULTURE

Food and Agriculture supports more than 43 million jobs. Beginning in the rich soil of America's farms and ranches, and continuing to America's grocers, truck drivers and restaurant workers, we're the economic backbone of rural America—stimulating employment throughout the entire value chain.

MICHIGAN FOOD AND AGRICULTURE ECONOMIC IMPACT



MICHIGAN EXPORTS

\$2.8 Billion in total Food and Ag product exports in 2016.

\$1.2 Billion (43%) went to NAFTA partners.

TOP NAFTA EXPORTS:

Beef, Vegetables, Grains, and Leather Products.

Food and Agriculture directly and indirectly supports:

1,197,677 Michigan jobs, earning **\$49 Billion** in wages.

A Successful NAFTA 2.0...

- ✓ Expands Access for Agricultural Goods
- ✓ Reduces Unnecessary Regulatory and Nontariff Barriers that Block U.S. Agricultural Exports
- ✓ Reduces Bureaucratic Delays and Red Tape
- ✓ Ensures U.S. Agricultural Exporters Receive Fair Treatment in Trade Disputes

U.S. Farmers & Families Win with NAFTA

- **Beef:** In 2016, U.S. beef exports to Mexico and Canada exceeded \$1.7 billion and accounted for 27% of total U.S. beef exports. NAFTA withdrawal would raise tariffs above 20%, reducing beef exports and production, causing fewer jobs and lower returns for U.S. cattlemen, ranchers, and meat packers;
- **Fresh Fruits & Vegetables:** Canada and Mexico account for 18% of U.S. fresh fruit exports and 60% of fresh vegetable exports, totaling \$7.2 billion. When Mexico applied temporary retaliatory tariffs to apples, cherries, and pears beginning in 2009, losses reached \$65 million per crop year, presaging some of the damage that could be done from a full NAFTA withdrawal;
- **Corn:** The U.S. exported \$3.2 billion worth of corn to Mexico and Canada last year, supporting 25,000 sector jobs. Without NAFTA, U.S. production would fall by an average of 150 million bushels annually, erasing \$800 million in value and increasing the need for farm program payments by \$1.2 billion.