

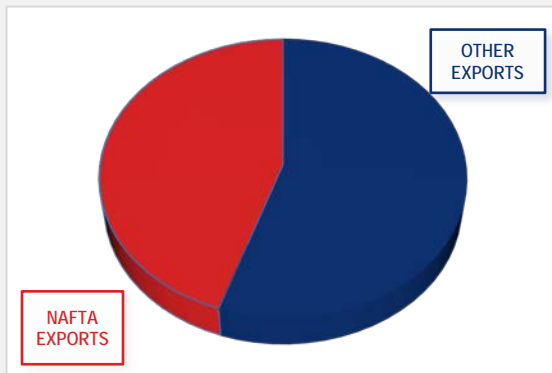


## MARYLAND

### NAFTA'S IMPORTANCE TO FOOD AND AGRICULTURE

*Food and Agriculture supports more than 43 million jobs. Beginning in the rich soil of America's farms and ranches, and continuing to America's grocers, truck drivers and restaurant workers, we're the economic backbone of rural America—stimulating employment throughout the entire value chain.*

#### MARYLAND FOOD AND AGRICULTURE ECONOMIC IMPACT



#### MARYLAND EXPORTS

**\$303 Million** in total Food and Ag product exports in 2016.

**\$122 Million (40%)** went to NAFTA partners.

**TOP NAFTA EXPORTS:**

Meat, Prepared Foods, Fish and Animal Feed.

Food and Agriculture directly and indirectly supports:

**614,193 Maryland jobs**, earning **\$28 Billion** in wages.

#### A Successful NAFTA 2.0...

- ✓ Expands Access for Agricultural Goods
- ✓ Reduces Unnecessary Regulatory and Nontariff Barriers that Block U.S. Agricultural Exports
- ✓ Reduces Bureaucratic Delays and Red Tape
- ✓ Ensures U.S. Agricultural Exporters Receive Fair Treatment in Trade Disputes

#### U.S. Farmers & Families Win with NAFTA

- **Animal Feed:** \$2.3 billion in annual exports would be jeopardized without NAFTA. Mexico and Canada are the U.S.'s number 1 and 3 export destinations for feed, respectively.
- **Processed Food & Beverages:** The processed food and beverage industry is the largest source of employment in U.S. manufacturing and is highly integrated in North America. NAFTA is critical for the competitiveness of this industry whose inputs, finished goods, and investments cross both northern and southern borders of the U.S., enabling U.S. food and beverage manufacturers to thrive as a key driver the U.S. economy.
- **Beef:** In 2016, U.S. beef exports to Mexico and Canada exceeded \$1.7 billion and accounted for 27% of total U.S. beef exports. NAFTA withdrawal would raise tariffs above 20%, reducing beef exports and production, causing fewer jobs and lower returns for U.S. cattlemen, ranchers, and meat packers;