

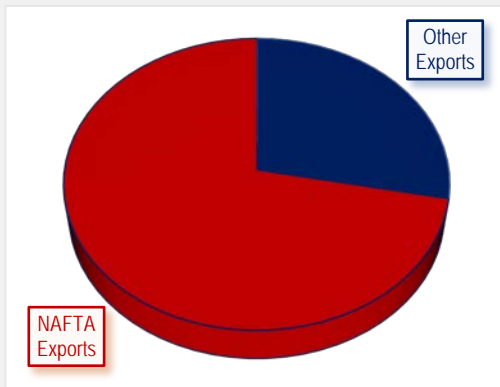


DELAWARE

NAFTA'S IMPORTANCE TO FOOD AND AGRICULTURE

Food and Agriculture supports more than 43 million jobs. Beginning in the rich soil of America's farms and ranches, and continuing to America's grocers, truck drivers and restaurant workers, we're the economic backbone of rural America—stimulating employment throughout the entire value chain.

DELAWARE FOOD AND AGRICULTURE ECONOMIC IMPACT



DELAWARE EXPORTS

\$312 Million in total Food and Ag product exports in 2016.

\$224 Million (72%) went to NAFTA partners.

TOP NAFTA EXPORTS:

Meat, Fruit & Nuts, and Prepared Produce

Food and Agriculture directly and indirectly supports:

119,091 Delaware jobs, earning **\$6 Billion** in wages.

A Successful NAFTA 2.0...

- ✓ Expands Access for Agricultural Goods
- ✓ Reduces Unnecessary Regulatory and Nontariff Barriers that Block U.S. Agricultural Exports
- ✓ Reduces Bureaucratic Delays and Red Tape
- ✓ Ensures U.S. Agricultural Exporters Receive Fair Treatment in Trade Disputes

U.S. Farmers & Families Win with NAFTA

- **Fresh Fruits & Vegetables:** Canada and Mexico account for 18 percent of U.S. fresh fruit exports and 60 percent of U.S. fresh vegetable exports. When Mexico applied temporary retaliatory tariffs to just apples, cherries, and pears beginning in 2009, losses reached \$65 million per crop year, presaging some of the damage that could be done from a full NAFTA withdrawal.
- **Beef:** In 2016, U.S. beef exports to Mexico and Canada exceeded \$1.7 billion and accounted for 27 percent of total U.S. beef exports. NAFTA withdrawal would raise tariffs above 20 percent, reducing beef exports and production, causing fewer jobs and lower returns for U.S. cattlemen, ranchers, and meat packers.