

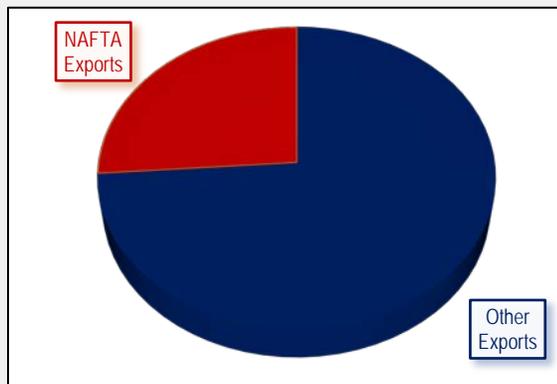


CALIFORNIA

NAFTA'S IMPORTANCE TO FOOD AND AGRICULTURE

Food and Agriculture supports more than 43 million jobs. Beginning in the rich soil of America's farms and ranches, and continuing to America's grocers, truck drivers and restaurant workers, we're the economic backbone of rural America—stimulating employment throughout the entire value chain.

CALIFORNIA FOOD AND AGRICULTURE ECONOMIC IMPACT



CALIFORNIA EXPORTS

\$23.8 Billion in total Food and Ag product exports in 2016.

\$6.2 Billion (26%) went to NAFTA partners.

TOP NAFTA EXPORTS:
Prepared Food, Vegetables,
Fruits & Nuts.

Food and Agriculture directly and indirectly supports:
5,259,977 California jobs, earning
\$284 Billion in wages.

A Successful NAFTA 2.0...

- ✓ Expands Access for Agricultural Goods
- ✓ Reduces Unnecessary Regulatory and Nontariff Barriers that Block U.S. Agricultural Exports
- ✓ Reduces Bureaucratic Delays and Red Tape
- ✓ Ensures U.S. Agricultural Exporters Receive Fair Treatment in Trade Disputes

U.S. Farmers & Families Win with NAFTA

- **Almonds:** NAFTA plays a crucial role in the success of the California almond industry. Since NAFTA entered into force in 1993, the total value of U.S. almonds exported to Canada and Mexico has increased over 650 percent.
- **Processed Food & Beverages:** The processed food and beverage industry is the largest source of employment in U.S. manufacturing and is highly integrated in North America. NAFTA is critical for the competitiveness of this industry whose inputs, finished goods, and investments cross both northern and southern borders of the U.S., enabling U.S. food and beverage manufacturers to thrive as a key driver the U.S. economy and U.S. jobs;
- **Fresh Fruits & Vegetables:** Canada and Mexico account for 18 percent of U.S. fresh fruit exports and 60 percent of fresh vegetable exports, totaling \$7.2 billion. When Mexico applied temporary retaliatory tariffs to apples, cherries, and pears beginning in 2009, losses reached \$65 million per crop year, presaging some of the damage that could be done from a full NAFTA withdrawal;